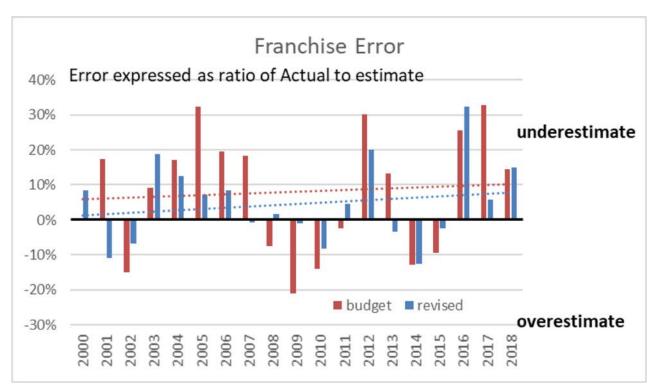
# Modeling Corporate Franchise Tax after Decade of Changes

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All views and opinions expressed are my own and not those of the D.C. Government or D.C. Chief Financial Officer.

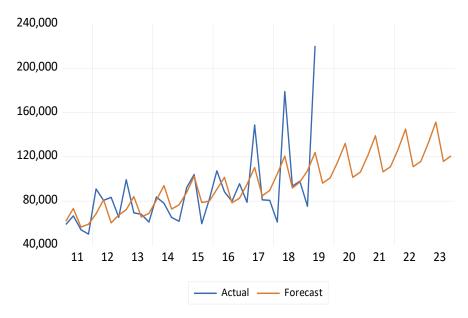
## Comparison of forecasts and actual



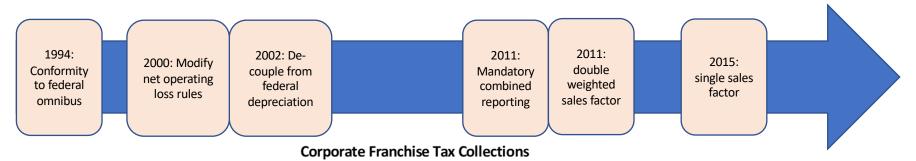
### Model not great but serviceable

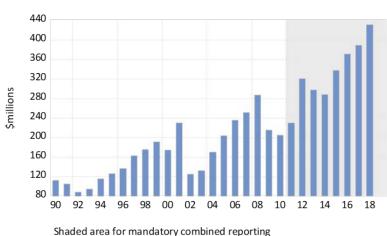
- corp\_net = f(DC dividends/interest, tax rate, seasonal)
  - Best of various models
- Performance suffered more beginning in 2017

#### **Model Output - Corporate Franchise Tax**



## Timeline of DC tax code changes





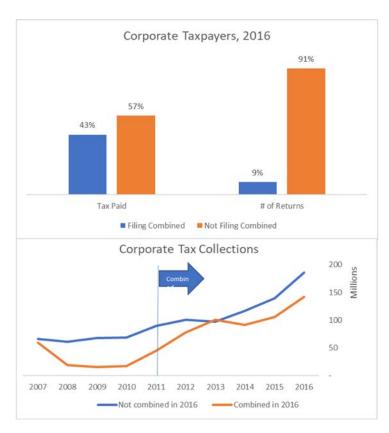
FTA Revenue Estimation and Tax Research Conference 9/24/2019

Combined reporting may have changed tax

dynamics

- Largest companies file combined reports
- Small share of returns but almost half of tax revenue
- Top 10 companies make up over 1/3<sup>rd</sup> of group tax
- Apportionment is about 1 percent (single sales factor)
- Combined reporters have significantly more dividend income and capital gains
- Don't file every year

| TOP 10 TAXPAYERS IN 2016             |                 |                     |
|--------------------------------------|-----------------|---------------------|
|                                      | Filing Combined | Not filing combined |
| Tax Paid                             | 49,607,620      | 27,756,807          |
| Share of Combined                    | 35%             | 16%                 |
| Share of Total                       | 16%             | 9%                  |
|                                      |                 |                     |
| Avg Apportionment Factor             | 1%              | 57%                 |
|                                      |                 |                     |
| Avg # of returns filed in last 10yrs | 5.8             | 8.4                 |



## Challenges

- Tax liability not necessarily related to economic activity
  - Largest taxpayers: top 10 combined filers account for 16% of liability
  - Avg apportionment factor 9% for all combined but 1% for top 10.
- Behavior doesn't match time period
  - Amended returns
  - Shifting of income to reduce liability (federal and/or state)
  - Legal settlements
- State tax law changes
  - Switch from 3 factor apportionment to double-weighted sales (same time as adoption of combined reporting) and then to single sales factor in 2015
  - Phased-in tax law in forecast period
- Significant federal changes: TCJA
  - Unclear how combined reporting is affecting DC taxes after TCJA
  - Base broadening may be having a magnified effect on apportioned taxable income
- Data is not always reliable
  - Entered from returns but doesn't update to reflect amendments
  - Earlier data more likely to be hand-keyed.