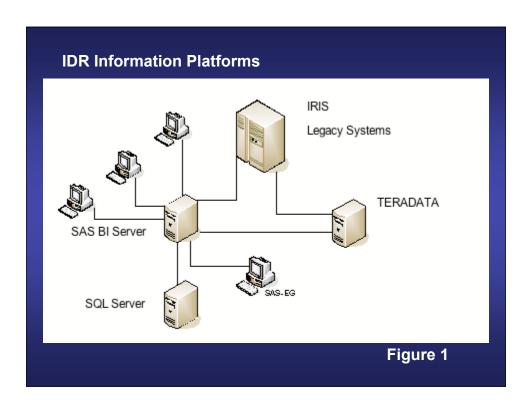
# A Warehouse with Many Floors and Many Doors

Data Warehousing and Data Mining at the lowa Department of Revenue

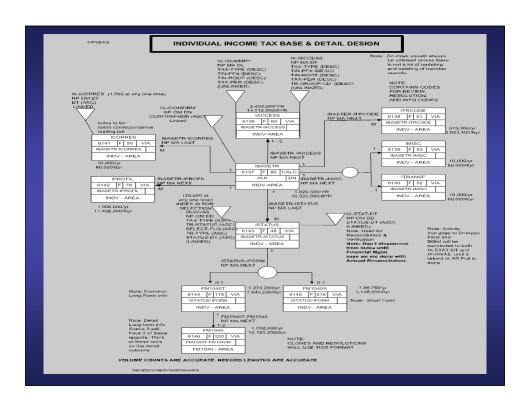


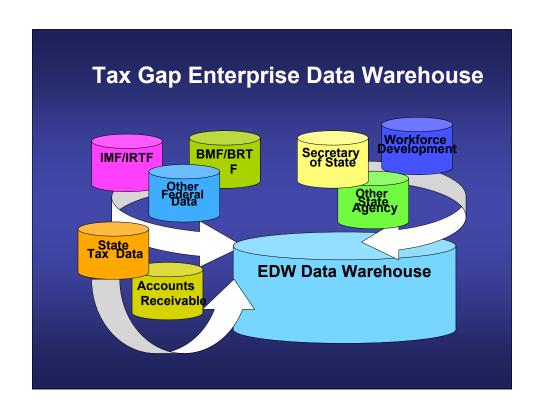
Paper Prepared for
Federation of Tax Administrators Revenue Estimating
and Tax Research Conference
Portland, OR – September 17 – 20, 2006



#### **Evolution of IDR Information Systems**

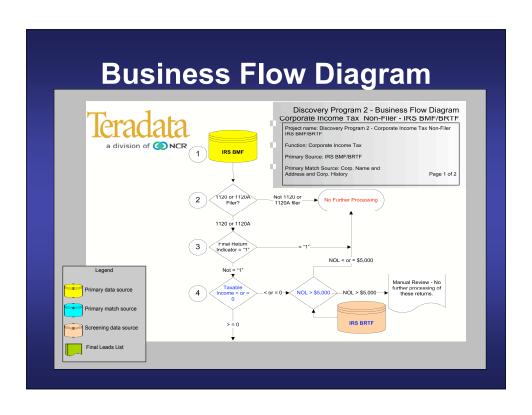
- Integrated Revenue Information System (IRIS)
  - Registration Component (1992 1995)
  - Transactions Component (1995 2004)
    - o Corporate Income Tax (1995)
    - o Motor Vehicle Fuel Tax (1996)
    - o Individual Income Tax (1997)
    - o Sales and Use Taxes (2002)
    - o Withholding Tax (2004)
- Tax Gap Enterprise Date Warehouse (1999)
- Tax Research Data Warehouse (2006)





## Tax Gap EDW Supported Programs

- Lead Generation
- Audit Component Application
- Value Added Application





#### Tax Research Server & Client Software

• Business Intelligence Server

Base SAS	SAS Access for PCFF
SAS Graph	SAS Access for ODBC
SAS Stat	SAS Connect
SAS ETS	Stored Process Server
Metadata Server	Integrated Technologies Server

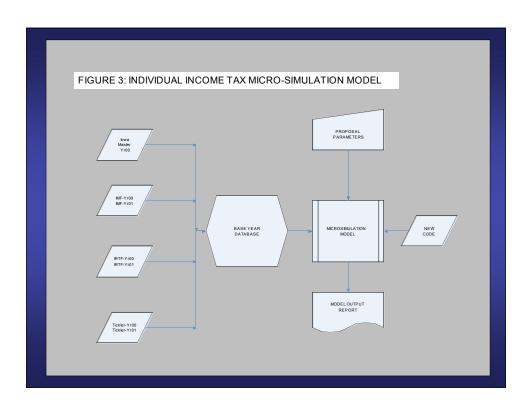
- Client Tier
  - Enterprise Guide
  - Add-In for MS Office
  - Information Map Studio
  - Management Console

# Reasons for a Separate Tax Research Data Warehouse

- Data must be structured in different way to support different uses
- EDW users need only "thin" client/ Tax Research staff need "fat" client
- Tax Research staff require sophisticated statistical analysis and model development capability
- Requests received by Tax Research staff require fast turnaround
- Desire for better data management and application portability

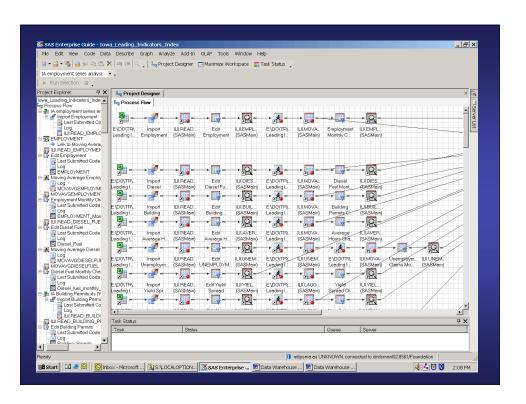
#### Major Tax Research Activities Supported by the Data Warehouse

- Fiscal impact estimates
- Economic and revenue forecasts
- Statistical reports
- Ad hoc information requests



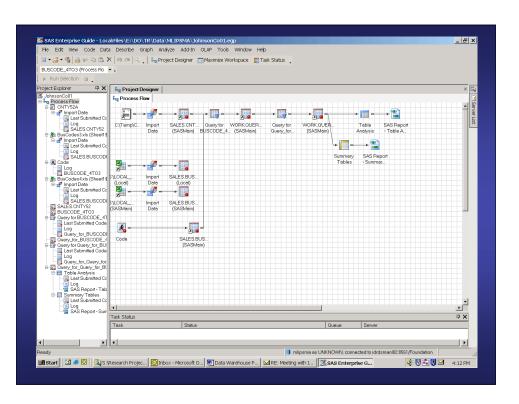
## Advantages of BI Server/ EG Software

- · Access to data on different platforms
- · Point-and-click programming
- · Improvement project management
- Project documentation
- Improved report generation and delivery
- Greater self-sufficiency
- · Quicker response times



#### Ad Hoc Information Requests

- How many taxpayers claimed a given tax credit each of the past five years and how much was claimed?
- How many taxpayers earned over \$1 million last tax year?
- So far this processing season how do wage, interest, dividend, and farm income compare to last year for taxpayers that filed returns both years?
- What has been the amount of taxable sales for a given type of business in a five county area each of the past four quarters?
- How much have consumers spent on motor fuel purchases each month for the past three years?



Business	Business Group	Calendar Year 2005						
Code		_	Mar Qtr	Jun Qtr	Sep Qtr	Dec Qtr		Total
100	Agriculture	\$	205.936 \$	1.352.490 \$	811.646 \$	730.868	\$	3.100.940
211	Mining		S	S	S	S		S
221	Utilities		16,526,512	13,538,628	14,536,161	15,274,091		59,875,392
233	Construction		8,321,251	12,046,066	11,529,058	10,734,570		42,630,945
300	Manufacturing		1,992,757	2,381,191	2,064,454	1,975,414		8,413,816
420	Wholesaling		11,696,697	13,604,687	13,903,479	13,600,339		52,805,202
441	Automotive Retail		8,548,157	11,490,712	9,704,949	9,714,177		39,457,995
442	Home_Furnishing_Retail		57,447,704	59,869,154	62,403,994	64,849,763	2	244,570,615
444	Building_Materials_Retail		23,517,114	37,568,423	35,428,632	31,187,754		127,701,923
445	Grocery, Liquor & Drug Store		23,053,003	25,310,927	26,464,960	26,757,416		101,586,306
447	Convenience Store Retail		2,845,948	3,345,311	4,303,709	4,422,654		14,917,622
448	Apparel & Shoes Retail		10,895,739	12,674,437	13,097,089	17,020,885		53,688,150
449	Specialty Retail		25,365,576	27,077,724	29,795,301	37,722,224		119,960,825
450	Other Fuel & Ice Retail		S	S	S	S		S
452	Department & Discounts Stores		52.438.921	56.623.648	57.010.045	71.532.218	2	237.604.832
454	Direct Sales, Mail Order & Vending		1,175,800	1,456,927	1,389,487	1,592,238		5,614,452
481	Transportation & Warehousing		1,186,319	1,105,412	1,189,513	1,040,374		4,521,618
511	Information Services		7,163,166	9,221,742	6,703,149	7,301,512		30,389,569
522	Finance & Insurance		974,506	1,071,834	1,091,459	1,198,257		4,336,056
531	Real Estate		1,995,185	2,164,723	2,645,736	1,650,659		8,456,303
541	Professional & Technical Svcs		5,168,478	5,772,599	5,492,775	6,704,041		23,137,893
561	Administrative_&_Support_Svcs		4,988,262	8,363,036	7,024,291	6,680,982		27,056,571
611	Education_Scvs		824,880	675,696	757,681	481,430		2,739,687
621	Health_Care_&_Social_Scvs		588,233	626,716	639,456	683,937		2,538,342
711	Arts_Entertainment_&_Recreation		3,088,220	15,952,418	6,104,626	5,072,485		30,217,749
721	Lodging_&_Camp_Grounds		6,966,873	9,440,330	10,164,228	8,644,444		35,215,875
722	Restaurants_&_Bars		45,972,580	45,761,137	50,316,081	47,074,049		189,123,847
811	Auto_Related_Svcs		9,059,202	9,632,037	9,232,011	9,715,984		37,639,234
812	Personal_&_Household_Svcs		5,482,508	6,108,777	5,658,320	6,326,101		23,575,706
813	Other_Repair_Svcs		1,799,414	2,214,938	2,580,548	2,008,413		8,603,313
814	Religious_&_Civic_Orgs		541,876	706,290	740,827	778,039		2,767,032
999	Other_or_Unclassified		S	S	S	S		S

# Challenges

- Training and mastery of the software
- Organizing, documenting and managing the data
- Identifying how to better meet the information needs of customers

# **Future Directions**

- Streamline work processes
- Incorporate GIS capability
- Explore new options for information delivery to customers
- Expand research support for compliance programs

Michael A. Lipsman, Manager Tax Research and Program Analysis Section Iowa Department of Revenue

Phone: (515) 281-4359

Michael.lipsman@iowa.gov