## Minnesota's Tax Reform 2001

a Research Perspective by

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## MN State and Local Tax Revenues 2003

	Pre Session	Governor Proposed	Enacted
> Personal income tax	35%	31%	37%
> Corporate income tax	x 4%	5%	5%
> Property tax	30%	27%	26%
> Sales Taxes	24%	28%	25%
➤ Other taxes	7%	6%	7%

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#### Tax Reform Followed Five Phases

1) Development Phase May-September, 2000

2) Proposal Phase September-January, 2001

3) Legislative Phase January-April, 2001

4) End of session Phase April-May, 2001

5) Special Session Phase June, 2001

> Started as a bottom up approach

> Characterized by an environment of budget surplus

Established a consensus that both reform and reduction were needed

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#### **Major Tax Reform Provisions - Tax Year 2003**

### Governor's Proposal

- ≺Fully fund general education levy. Makes changes in property tax classification, imposes a state business levy and increases homeowner property tax refund.
- ≺Lower sales tax rate to 6%,broaden sales tax base by extending to services not now taxed. Repeals certain exemptions. Adopt streamlined.
- ≺Lower income tax rates by 0.5% points and increase the working family credit.
- Repeal taxes on HMO premiums and wholesale prescription drugs and stabilize the health care provider tax at a permanent rate of 1.5%.
- ≺Reduce motor vehicle registration (license tabs) taxes to maximum \$189 first year and \$89 thereafter.

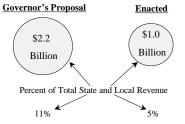
#### Enacted

- With some modifications, the proposal passed. In addition, shifted metro transit funding from property tax to sales tax.
- Streamlined passed. Service base broadening and repeal of exemptions did not pass. Some new exemptions added.
- ≪None of this passed.
- ≺Health care provider tax set at 1.5%.
- ≺Did not pass.

Amount - \$ Millions			
Tax	Proposed Amount	Enacted	
Property	(\$803)	(\$1,020)	
Sales	504	40	
Individual Income	(626)	26	
Health Care	(110)	0	
Auto Registration	(90)	0	
Other	(41)	(30)	
Total	(\$1,166)	(\$984)	

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## **Absolute Value of Tax Proposal 2003**



- ➤ Proposal was aggressive, impacting 11% of all state and local revenue.
- ➤ What was enacted was about 1/2 of the proposal in dollar terms.
- ➤ Reform aspects mainly in property tax, less complexity, greater accountability, funding shift for transit to sales tax.
- > Property tax is a smaller part of state and local revenues
- ➤ Largest reform foregone was in sales tax base expansion
- > Streamlined sales taxes a potential major step forward.

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#### Minnesota Tax Reform Tax Reduction by Industry (\$ Millions)

Industry	Pre-Session	Change	Enacted
Agriculture	\$337	(\$62)	\$275
Mining*	23	(\$0)	23
Construction	596	(\$13)	583
Durable Manufacturing	735	(\$26)	709
Nondurable Manufacturing	444	(\$7)	437
TCPU	822	(\$47)	775
FIRE	664	(\$62)	602
Services	1,692	(\$175)	1,517
Retail Trade	615	(\$18)	597
Wholesale Trade	546	(\$23)	523
Government	149	(\$3)	146
Federal	-	-	-
State	24	(\$0)	23
Local	126	(\$2)	123
Total	\$6,622	(\$438)	\$6,186

- > Virtually all of reduction in property tax.
- Industry with largest reduction was Services.
- Second largest industry reduction was in FIRE

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<sup>\*</sup> Does not include taconite production tax decrease of \$13 million

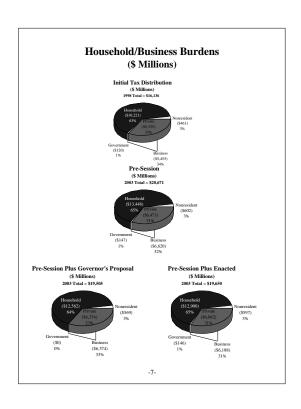
# Household/Business Burdens (\$ Millions)

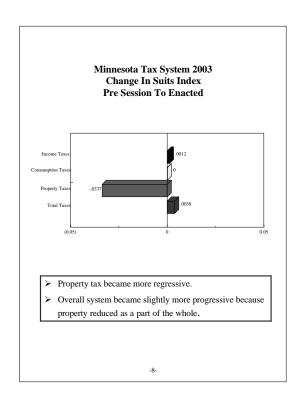
				Business		
Comparisons	Total	Household	Nonresident	Total	Private	Government
1998: Dollars	\$16,136	\$10,221	\$461	\$5,455	\$5,335	\$120
Percent	100.0%	63.3%	2.9%	33.8%	33.1%	0.7%
Pre-Session						
2003: Dollars	\$20,671	\$13,448	\$602	\$6,620	\$6,473	\$147
Percent	100.0%	65.1%	2.9%	32.0%	31.3%	0.7%
Pre-Session Plus						
Governor's Proposal						
2003: Dollars	\$19,505	\$12,562	\$569	\$6,374	\$6,374	-
Percent	100.0%	64.4%	2.9%	32.7%	32.7%	0.0%
Pre-Session Plus Enacted						
Governor's Proposal						
2003: Dollars	\$19,686	\$12,900	\$597	\$6,188	\$6,042	\$146
<ul> <li>Percent</li> </ul>	100.0%	65.5%	3.0%	31.4%	30.7%	0.7%

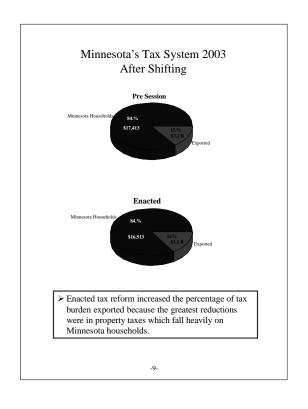
### Percentage Change in Household/Business Burdens

	Pre-Session	Enacted	Change
Household	65.1%	65.5%	0.4%
Business	32.0%	31.4%	-0.6%
Nonresident	2.9%	3.0%	0.1%

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## Reflections

- $\blacktriangleright$  Try and get proposals done early.
- ➤ Get priorities straight with management on what will be done first.
- > Don't be developing approaches as you are trying to produce products.
- ➤ Manage expectations in all areas as a quality control measure.
- $\succ$  Be aware of administrative limitations.

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